## **Management Report**

At their meetings held on 26 September 2008 and 9 December 2008, the shareholders of Fotex Nyrt. Fotex Group's holding company, decided to transform Fotex Nyrt. into a European public limited company. Further to the decision of the shareholders, as of 31 December 2008, the Court of Registration cancelled Fotex Nyrt. from the companies register on the grounds of transformation and, according to the Court's decision dated 9 January 2009, registered FOTEX HOLDING SE Nyilvánosan Működő Európai Részvénytársaság (FOTEX HOLDING SE European public limited company) as of 1 January 2009.

Following the transformation into a European public limited company, the Company's annual general meeting held on 28 April 2009 decided to move the Company's registered office to Luxembourg. The Company was registered in the Luxembourg (new registered office) companies register at 4 June 2009. The Company's new registered address is at 75, Parc d'activités, L-8308 Capellen, Luxembourg. The Metropolitan Court of Budapest, cancelled the Company from the Hungarian companies register on 28 August 2009.

As a result of its transformation into a European public limited company, the Company's books have been carried in EUR since 1 January 2009. Accordingly, Fotex Group's consolidated financial statements for the first 6 months of 2011 are expressed in EUR.

In the first 6 months of 2011 the following significant events happened affecting the Group's structure:

- In the second quarter 2011 all possessions and activity of Downington S.à.r.l. have been taken over by its sole previous owner, which is Upington S.à.r.l. As an effective date of April 7, 2011 Downington S.à.r.l. has been cancelled from the Luxembourg companies register.
- At 24 June 2011, Fotex Netherlands BV established its subsidiary, called FN 2 BV, in The Netherlands to further develop and manage the property portfolio in The Netherlands.

As part of the Group's restructuring process, the scope of consolidation has changed compared to the basis period as follows:

#### List of Shareholdings

Subsidiaries	Principal Activities	Issued capital EUR		Ownership (%)		Voting rights %	
		30/06/2011	30/06/2010	30/06/2011	30/06/2010	30/06/2011	30/06/2010
Ajka Kristály Üvegipari Kft	Crystal manufacturing and retail	5,050,721	5,050,721	100.0	100.0	100.0	100.0
Balaton Bútor Kft	Furniture manufacturer	1,325,100	1,325,100	100.0	100.0	100.0	100.0
Balaton Glas Hotel Kft	Property management (Note 21)	-	882,922	-	100.0	-	100.0
Downington Sàrl,	Investment holding	-	2,050,000	-	100.0	-	100.0
Europrizma Kft	Administration services	35,879	35,879	100.0	100.0	100.0	100.0
Fotex Cosmetics Kft	Cosmetics retailer	870,723	870,723	100.0	100.0	100.0	100.0
Fotexnet Kft	Internet retail and other services	28,349	226,603	100.0	98.6	100.0	98.7
Hungaroton Music Zrt	Music archive	480,399	480,399	99.2	99.2	99.2	99.2
Hungaroton Records Kft	Music release and music retailing	1,707,078	1,707,078	99.8	99.8	100.0	100.0
Keringatlan Kft	Property management	20,558,176	20,677,166	100.0	100.0	100.0	100.0
Fotex Netherlands B.V.	Property management	18,000	18,000	100.0	100.0	100.0	100.0
FN 2 B.V.	Property management (Note 21)	18,000	-	100.0	-	100.0	-
Primo Zrt	Clothing retailing and wholesaling	1,859,657	1,859,657	100.0	100.0	100.0	100.0
Sigma Kft	Property services	100,650	100,650	75.1	75.1	75.1	75.1
Székhely 2007 Kft	Property management	86,109	86,109	99.1	99.1	99.1	99.1
Upington Investments Ltd	Investment holding	12,500	1,710	100.0	100.0	100.0	100.0

The Group operates in Luxembourg, in the Netherlands and in Hungary. Mostly the Group's revenues are realized in Hungary, geographical segments are not presented in the consolidated financial statements.

The Group management categorizes the Group's business activities along the following 8 segments. In the prior year the advertising activity was taken into account as a separate segment but now this has been reported among the administration and holding activities because of its low importance.

Furniture production and sales
Investment property management
Cosmetics retailing
Crystal and glass production and sales
Music records release and distribution
Clothing retailing and wholesaling
Advertising
Other – administration and holding activities

Management separately evaluates the performance of its operating segments in order to make decisions regarding resource allocation and other decisions related to operations management. The performance of each segment is based primarily on the pre-tax profit or loss of each segment. Decisions regarding financing (including financial revenues and expenses) and taxation are made at Group level and not at segment level.

#### Net sales per segment

Net sales:	Net Sales external EUR	30 June 2011  Net Sales  inter- segment  EUR	Net sales EUR	Net Sales external EUR	30 June 2010 Net Sales inter- segment EUR	Net sales EUR
Furniture	1,250,105	48,600	1,298,705	1,015,495	50,363	1,065,858
Investment property	11,947,556	93,687	12,041,243	11,070,527	797,401	11,867,928
Cosmetics retailing	276,832	234	277,066	379,834	232	380,066
Crystal and glass production and sales	3,541,512	104	3,541,616	3,457,563	125	3,457,688
Music records release and distribution	512,803	23,799	536,602	845,357	82,186	927,543
Clothing retailing and wholesaling	278,871	4,962	283,833	320,598	-	320,598
Advertising*	51,692	1,756	53,448	-	<del>-</del>	<u>-</u>
Other	1,521,158	505,381	2,026,539	1,189,741	562,783	1,752,524
Inter-segment elimination	-	(678,523)	(678,523)	_	(1,493,090)	(1,493,090)
Net sales	19,380,529		19,380,529	18,279,115		18,279,115

### Profit before tax per segment

Profit before tax	30 June 2011	30 June 2010	
	EUR	EUR	
Furniture	(30,566)	(162,722)	
Investment property	3,517,760	4,133,504	
Cosmetics retailing	(29,661)	(34,191)	
Crystal and glass production and sales	651,049	486,056	
Music records release and distribution	(27,772)	12,217	
Clothing retailing and wholesaling	(54,056)	7,960	
Advertising*	(22,142)	_	
Other	(119,964)	(444,210)	
Profit before tax:	3,884,648	3,998,614	

Europrizma's scope of activity has changed: it provides administrative services to other companies in stead of advertising agency services since February 1, 2010

Consolidated Cash Flow Statement of Fotex Group	30 June 2011	30 June 2010	
	EUR	EUR	
a 1 d	5.130.597	6,863,928	
Cash flows from operating activities	(186,773)	(786,142)	
Income taxes paid	4,943,824	6,077,786	
Net cash from operating activities:			
Cash flows from investing activities:	(5.200.930)	(21,078,628)	
Purchase of tangible and intangible assets:	4.666	6,700	
Sale of tangible and intangible assets:	52.888	(833,460)	
Change in investments	239.789	695,888	
Interest received	(4.903.587)	(21,209,500)	
Net cash used in investing activities:	(4.500.001)	(21,207,500)	
Cash flows from financing activities:	0	13,878,675	
Loans received	(353,498)	(266,415)	
Repayments of loans received	96,968	199,962	
Repayments of loans granted (given)	(10,809)	0	
Dividend paid	(820,666)	(575,240)	
Interest paid Purchase of treasury shares	0	(83,529)	
Change other long term liabilities	(357,013)	121,403	
Net cash used in financing activities:	(1,445,018)	13,274,856	
Net increase/decrease in cash and cash equivalents:	(1,404,781)	(1,856,858)	
Cash and cash equivalents at beginning of year	17,245,883	12,997,087	
Effect of foreign currency translation	981,545	88,925	
Cash and cash equivalents at 30 June:	16,822,647	11,229,154	

# Shareholders' equity

Shareholder's equity:	30 June 2011	31 December 2010
	EUR	EUR
Issued capital	30,543,933	30,543,933
Additional paid in capital	32,895,729	32,895,729
Goodwill write off reserve	(1,372,778)	(1,534,125)
Retained earnings	78,293,524	71,637,487
Treasury shares, at cost	(19,266,955)	(19,266,955)
Fair value revaluation reserve	2,600,901	0
Equity attributable to equity holders of the parent company	123,694,354	114,276,069
Minority interests in consolidated subsidiaries	93,269	91,699
Total shareholder's equity	123,787,623	114,367,768

#### Registered Share Capital

The Company's approved and issued share capital totals EUR 30,543,933 consisting of shares with face value of EUR 0.42 each. At 30 June 2011, the Company's issued share capital included 70,723,650 ordinary shares and 2,000,000 dividend preference shares (31 December 2010: 70,723,650 ordinary shares and 2,000,000 dividend preference shares).

#### **Treasury Shares**

The 2,000,000 dividend preference shares issued by the Company which are shown as part of "Issued Capital" (30 June 2011: EUR 840,000; 31 December 2010: EUR 840,000) are also shown in "Treasury Shares". As of 30 June 2011, 1,550,000 (31 December 2010: 1,550,000) dividend preference shares are held by certain employees. These shares are still shown within "Treasury Shares" but also as liability (preference shares incentive scheme liability) as further disclosed in Note 12.

As of 30 June 2011, the Company holds 12,632,549 treasury shares (including dividend preference shares) for a total amount of EUR 19,266,955 (31 December 2010: 12,632,549 shares at a cost of EUR 19,266,955).

During first half of 2011, the company hasn't purchased own shares (during 2010 the company purchased 52,770 shares on arm's length basis). During first half of 2011 and 2010, no dividend preference shares from senior officers were redeemed.

#### Fair value revaluation reserve

At 15 June 2011 OTP and MOL bonds, which were classified as held to maturity securities previously, have been reclassified to available for sale category, because the company's intention has changed relating to these bonds. Because these securities are in the available for sale category at 30.06.2011, that's why the difference between the book value and fair value of bonds, which is EUR 2,600,901 at 30.06.2011, has been accounted in fair value revaluation reserve of shareholder's equity.

#### Principal related parties

Gábor Várszegi, Chairman of the Board of Fotex, directly or indirectly controls a part of the voting shares of Blackburn International Inc. ("Blackburn"), a Panama company and Blackburn International Sarl. ("Blackburn Luxembourg"), a Luxembourg company and Zurich Investments Inc. ("Zurich"), a British Virgin Islands company. Blackburn Luxembourg has a controlling interest in Fotex Ingatlan Kft. ("Fotex Ingatlan") and Plaza Park Kft. ("Plaza Park"). At 30 June 2011, Blackburn controls 16.9% of the Company's share capital (31 December 2010: 16.9%), Zurich controls 14.1% (31 December 2010: 14.1%), Fotex Ingatlan controls 17.6% (31 December 2010: 17.6%), Blacburn Luxembourg controls 1.6% (31 December 2010: 0%) and Plaza Park 0 % (31 December 2010: 1.6%). These companies are considered to be related parties.

#### Related party transactions

In case of Plaza Park office lease agreements were modified in December, 2000, and were extended until 31 December 2006. Based on their options, Fotex Nyrt. and its subsidiaries renegotiated rental contracts and extended them until 31 December 2016. The rental agreements are for an indefinite period and rental fees are adjusted with the harmonized customer price index (EU27) reported by the European Union's Statistical Office (Eurostat).

Rental and other related fees paid to Fotex Ingatlan for 2011 I-VI month were EUR 191,808 (2010 I-VI month: 181,688 EUR) and to Plaza Park EUR 320,829 for 2011 I-VI months (2010 I-VI months: 313,741 EUR).

Further to a helicopter rental agreement between Plaza Park and Keringatlan Kft., the total amount of rent plus related services invoiced by Plaza Park for 2011 I-VI months was EUR 2,706 (2010 I-VI: EUR 3,358).

Further to an airplane rental agreement between Blackburn Inc. and Fotex Holding SE, the total amount of rent plus related services invoiced by Blackburn Inc. for 2011 I-VI months was EUR 43,666 (2010 I-VI months: EUR 63,140).

During 2010, Fotex Ingatlan Kft. granted a loan to Fotex Cosmetics Kft. and charged interest totalling EUR 664 for 2011 I-VI months (2010 I-VI months: EUR 1,605).

Fotex granted arm's length loans to senior officers to purchase dividend preference shares: The balance of officers' loan amounts to EUR 0 at 30 June 2011 (31 December 2010: EUR 92,393) because the loans were totally redeemed in second quarter 2011.

# Appointment and Replacement of Board Members

The members of the Board of Directors were appointed at the extraordinary general meeting of the Company held on 1 October 2009 for a period of 3 years until the 2012 Annual General Meeting of the Company. There was no personnel change in the members of Board of Directors and Audit Committee since the reporting of the last annual financial statement.

# Significant events after the Reporting date

In July 2011 FN2 B.V. purchases an office building having 7,122 m2 with 129 parking places in Utrecht which is leased for long term to the Government Building Agency which is the part of Ministry of the Interior and Kingdom Relations.

Also in July 2011 UPINGTON INVESTMENTS Ltd. purchases the ownership of 100 % share of PLAZA-PARK Kft. seated in Hungary. By this purchase the real estate property of Fotex's consolidated companies extends by 95,274 m2 plot and gross 7,045 m2 superstructure.

#### Other Disclosures

There are no agreements with shareholders which are known to the Company and may result in restrictions on the transfer of securities or voting rights within the meaning of the 2004/109/EC (transparency directive).

There are no restrictions on the transfer of securities in the articles of incorporation of the Company.

There are no securities granting special control right to their holders.

There are no significant agreements to which the Company is party and which would take effect, alter or terminate upon change of control following a public offering or takeover bid.

#### **Future prospects**

The financial position of the Company is stable; it will continue seeking for favorable investment opportunities taking into account the market conditions given and the stable cash flow of the Group. In the forthcoming 6 months the management does not expect any principal risks and uncertainties, which would have significant impact on the financial statements.

Capellen, 22 August 2011

Gábor Várszegi Chairman of the Board



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L-8308 Capellen, Luxembourg

# **Financial Statement Certification**

To the best of our knowledge, we hereby confirm that, in accordance with the applicable generally accepted reporting standards, the Consolidated interim Financial Statement for the period from 01 January 2011 till 30 June 2011 reflect the true asset, financial, and earnings situation of the Group and that the Management Report is a true and fair representation of the business development including the income and general situation of the Group and that the material risks and opportunities regarding the expected development of the Group for the remainder of the fiscal year have been described therein.

Gábor Várszegi Chairman of the Board

Capellen, 22 August 2011